

# PRESENTATION

## *Learning Together: FPO Trainers' Guide*



Under green Innovation Centre, One World No Hunger Initiative



Supported by



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# About SGG: Mission & Vision



**Mission**



**Vision**

**To act as an impact catalyst by offering services in bringing people out of poverty and achieving socio-environmental sustainability**

# Our Partners

## Funders



## Project Partners



## Green Colleges



# Sashakth Kisaan



To enable FPO Directors govern and manage their business effectively



Enhance **knowledge and skill**  
through a **national trainer pool**  
using a comprehensive **tailor made package**  
of capacity **building and mentoring** activities

# Sashakth Kisaan



- **ToT** for FPO Trainers / Promoting Agencies
  - Mentoring for Trainers
- **Collaborative Training** of FPO Directors / staff
  - Participatory Need Assessment
  - Practical assignments + Mentoring for FPOs
- **Participatory** Training Methodologies based on adult learning principles
- **Flexibility** of modules and session as per FPO Needs
- **Mentoring**

# Journey in Numbers

- > 150 Trainers across 10 states
- From ~ 35 Partner Resource Agencies
- Active Pool of 20 Facilitators and Co-facilitators
- 3 Languages Translated\*
  - Kannada – CoE/Myrada
  - Telugu – APMAS/Gramodaya/SERP
  - Hindi – AKRSP/DSC/ISEED
  - Marathi, Tamil, Bengali (Planned)

\* Selected sessions across modules

# Outcomes Envisioned

- Trainer Pool at different regions
- Pool of Mentors to support FPOs
- Modular delivery for contextual training needs
- Documentation of shared experiences
- Continuous revision of Trainers' Guide





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# In Pictures

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# Learning ..

## Shifts

- Shift in approach from Training to **Learning** and from information to **Action**
  - More queries on content
  - Questioning the relevance
- From What to **How**
- Focus on Growth stage as well as nascent FPOs
- More of Gross margin, less of Net margin
- Layered Approach (basic CB (hygiene) leading to demand for more services) – scope for collaboration

# Learning

- Collaborative Network approach
  - Spread the fixed cost and localise the operating cost
  - Develop a training pool of local trainers
- Trainer centric to methodology centric (standardisation)
- Multiple balls rolling but gathering rich experience case studies & live examples

Thank You...